



Brookfield Properties

# Australia Office Portfolio Transaction

July 30, 2010

## Forward Looking Statements

This corporate profile contains forward-looking statements and information within the meaning of applicable securities legislation, including statements about Brookfield Properties' beliefs and expectations relating to the proposed transactions and benefits that are expected to be realized as a result of the transactions. There can be no assurance that any of the proposed transactions will be consummated or that the anticipated benefits will be realized. Although Brookfield Properties believes that the anticipated future results, performance or achievements expressed or implied by the forward-looking statements and information are based upon reasonable assumptions and expectations, the reader should not place undue reliance on forward-looking statements and information because they involve assumptions, known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the company to differ materially from anticipated future results, performance or achievement expressed or implied by such forward-looking statements and information. Accordingly, the company cannot give any assurance that its expectations will in fact occur and cautions that actual results may differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those set forth in the forward-looking statements and information include, but are not limited to, general economic conditions; local real estate conditions, including the development of properties in close proximity to the company's properties; timely leasing of newly-developed properties and re-leasing of occupied square footage upon expiration; dependence on tenants' financial condition; the uncertainties of real estate development and acquisition activity; the ability to effectively integrate acquisitions; interest rates; availability of equity and debt financing; the impact of newly-adopted accounting principles on the company's accounting policies and on period-to-period comparisons of financial results; and other risks and factors described from time to time in the documents filed by the company with the securities regulators in Canada and the United States, including in the Annual Information Form under the heading "Business of Brookfield Properties – Company and Real Estate Industry Risks," and in the company's annual report under the heading "Management's Discussion and Analysis." The company undertakes no obligation to publicly update or revise any forward-looking statements or information, whether as a result of new information, future events or otherwise, except as required by law. Unless otherwise indicated, the statistical and financial data in this document is presented as of June 30, 2010.



**Transaction Overview**

# Overview

- Brookfield Properties (“BPO”) announced a plan to transform itself into a pure-play global office property company which includes:
  - The acquisition of an interest in a portfolio of 16 premier office properties in Australia from Brookfield Asset Management (“BAM”)
  - The intention to divest of its residential land and housing business
  - A change in name to “Brookfield Office Properties”
- The transactions will position BPO as the only publicly listed Class-A office company that has:
  - a presence in four of the world’s most important developed countries
  - a scalable asset management model to service global tenants

	U.S.	Canada	Australia	U.K.	Total
Number of managed properties	62	31	16	1	110
Portfolio sq. ft. (000s)	47,651	22,037	7,161	-	76,849
Development sq. ft. (000s)	9,657	4,227	972	820	15,676
Portfolio vacancy	6.1%	3.1%	0.7%	-	5.4%
Market vacancy	12.2%	8.6%	7.3%	-	10.8%

## Overview, cont.

- The portfolio of 16 premier Australian office properties (the “Portfolio”) comprise 8 million square feet in Sydney, Melbourne and Perth and are currently 99% leased
- The portfolio interest will be acquired for A\$1.6 billion (approx. US\$1.4 billion):

<i>(A\$ in millions)</i>	<b>Sydney</b>	<b>Melbourne</b>	<b>Perth<sup>(1)</sup></b>	<b>Total (A\$)</b>	<b>Total (US\$)<sup>(3)</sup></b>
Number of properties	10	4	2	16	16
Gross asset value	\$ 1,843	\$ 941	\$ 1,014	\$ 3,798	\$ 3,418
Associated debt <sup>(2)</sup>	(1,081)	(548)	(597)	(2,226)	(2,003)
<b>Net equity</b>	<b>\$ 762</b>	<b>\$ 393</b>	<b>\$ 417</b>	<b>\$ 1,572</b>	<b>\$ 1,415</b>
Value per square foot				\$ 753	\$ 678
Implied going-in cap rate <sup>(4)</sup>				6.7%	6.7%
Approximate initial FFO yield				6.0%	6.0%

1. Includes City Square which is currently under construction (value of A\$940 million with debt of A\$550 million.)

2. Includes debt at a loan-to-value of 57% at an average rate of 7.4%, working capital and minority interest

3. Converted at a rate of 1A\$ = US\$0.90

4. Based on current cash net operating income

- The transaction is expected to close in the third quarter of 2010
- The transaction will be funded from available liquidity of \$1.3 billion and from a \$750M subordinate acquisition facility from BAM which is intended to be repaid from the completion of some or all of the following:
  - Asset sales, including a sell down of Brookfield Properties’ equity interest in Brookfield Office Properties Canada (“BOX”); other financings or capital transactions

# Investment Thesis

- BPO believes that its strategy of owning high quality assets in the world's most dynamic markets can be effectively deployed in select developed economies around the world
- BPO believes expansion to Sydney, Melbourne and Perth in Australia will generate more stable and growing returns than new North American markets
- BPO has experienced tenant synergies that can be leveraged in other gateway cities in developed countries such as Australia
- BPO has been actively involved with the Australian management team and assets for a year, minimizing risks associated with entering a new market
- BPO sees the acquisition of the interest in the Australian portfolio (referred to as Brookfield Office Properties Australia or “BOPA”) as an integral part of BPO’s international growth strategy
  - Adds a large, complementary property portfolio of high quality assets
  - Expands geographic footprint in an attractive new high growth market
  - Assembly of a similar portfolio and platform over time costly and difficult to replicate
  - Opportune time in the real estate cycle to acquire an interest in core assets
- BPO intends to use BOPA and the Australian management team as a platform for growth
  - Australian REITs own real estate assets in multiple sectors (i.e. office, residential, retail and industrial) and retrenchment to pure play entities is expected. This will create opportunities for growth
  - Provides combination of strong operating base and proven management team to grow in existing and possibly new markets

## Australia Economic Landscape

- The global financial crisis has been less severe in Australia and its economy avoided recession
- As the world's economies begin to emerge from the global economic downturn, the Australian economy is in a stronger position than any other advanced economy
- Driving the economy is a rich commodity resource base and, given proximity, a strong trading relationship with Asia
- Asia is expected to experience the highest rates of growth over the next several decades and according to the IMF, within 5 years, Asia's economy will be about 50 percent larger than it is today, accounting for more than one-third of global output
- Australia's financial system is strong, stable and well supervised. Four of the ten highest-rated banking groups are Australian
- Australia's government entities are amongst the strongest in the developed world with limited deficits and the expectations of reaching budget surplus by 2012-2013
- Australia has a strong and growing pipeline of investment projects that will boost investment over the coming years
- The Canadian \$ has outperformed the Australian \$ in recent months posing an opportune time to decrease exposure to Canadian assets and increase exposure to Australian assets
- All of the above should lead to a vibrant, growing economy with strong job growth

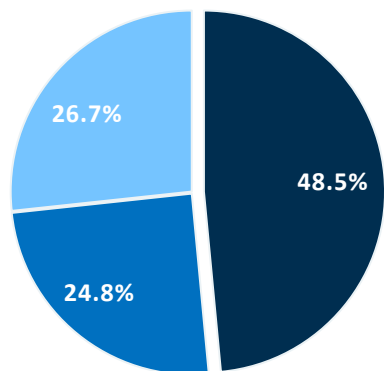


**Portfolio Summary**

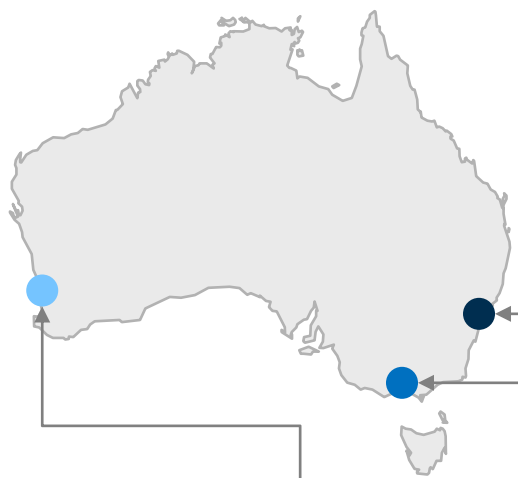
# Portfolio Overview

- The 16 properties cover 8 million square feet across 3 markets

Geographic diversity (by value)<sup>2</sup>



- Sydney
- Melbourne
- Perth



## Sydney

Properties	10
Total area <sup>1</sup> sq. ft. (000s)	4,425
Valuation <sup>2</sup>	\$1.843B

## Melbourne

Properties	4
Total area <sup>1</sup> sq. ft. (000s)	2,530
Valuation <sup>2</sup>	\$0.941B

## Perth

Properties	2
Total area <sup>1</sup> sq. ft. (000s)	1,178
Valuation <sup>2,3</sup>	\$1.014B

<sup>1</sup> Based on 100% ownership

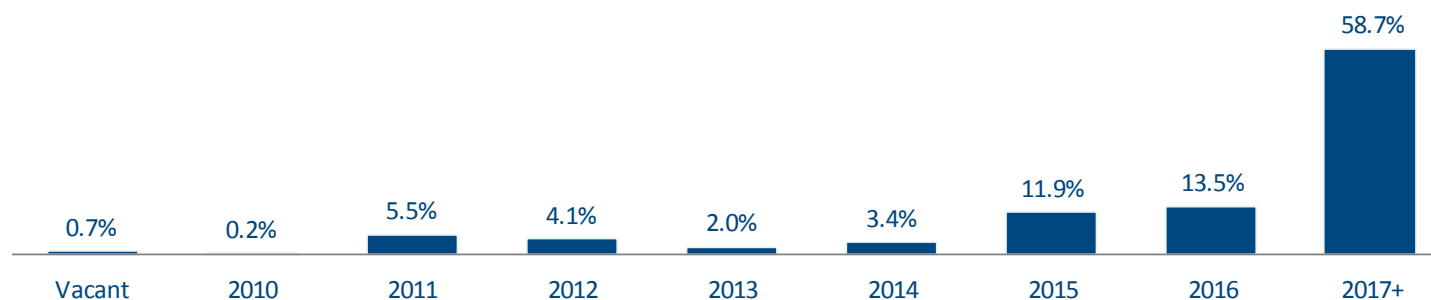
<sup>2</sup> A\$(millions), based on ownership interest

<sup>3</sup> Includes City Square – under construction

## Long Term Leases

- Average lease term of 8 years provides for durable and sustainable cash flows
- Approximately 10% of portfolio is expiring in next 2 years providing an opportunity to capture strengthening market rents
  - Mark to market opportunities with average in place net rent of A\$48 / sq. ft. vs. market rate of A\$51 / sq. ft.
- 85% of portfolio subject to fixed rent reviews with an average increase of 4% p.a.

### Rollover Exposure <sup>(1)</sup>



<sup>1</sup> Excludes City Square

# Diversified, quality tenant base with strong credit ratings

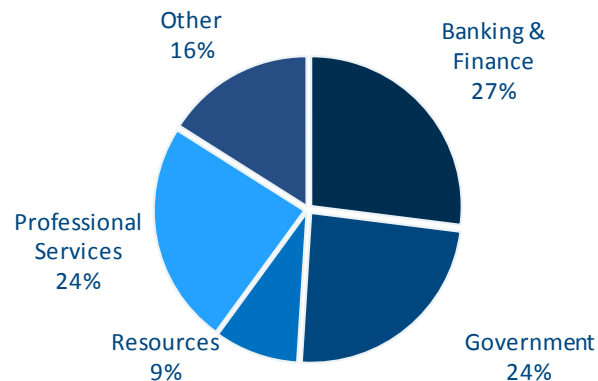
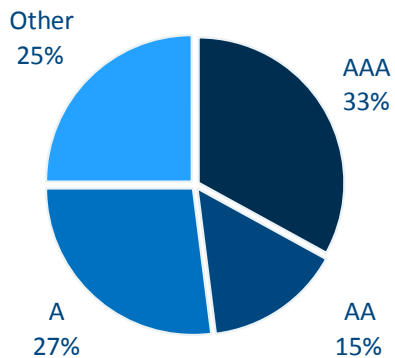
Diversification of income important in minimizing risk

Top 10 tenants comprise ~74% of portfolio area <sup>(1)</sup>



Credit rating of top 10 tenants ~ 74% of portfolio area

Tenant sector diversity of total portfolio (by area)

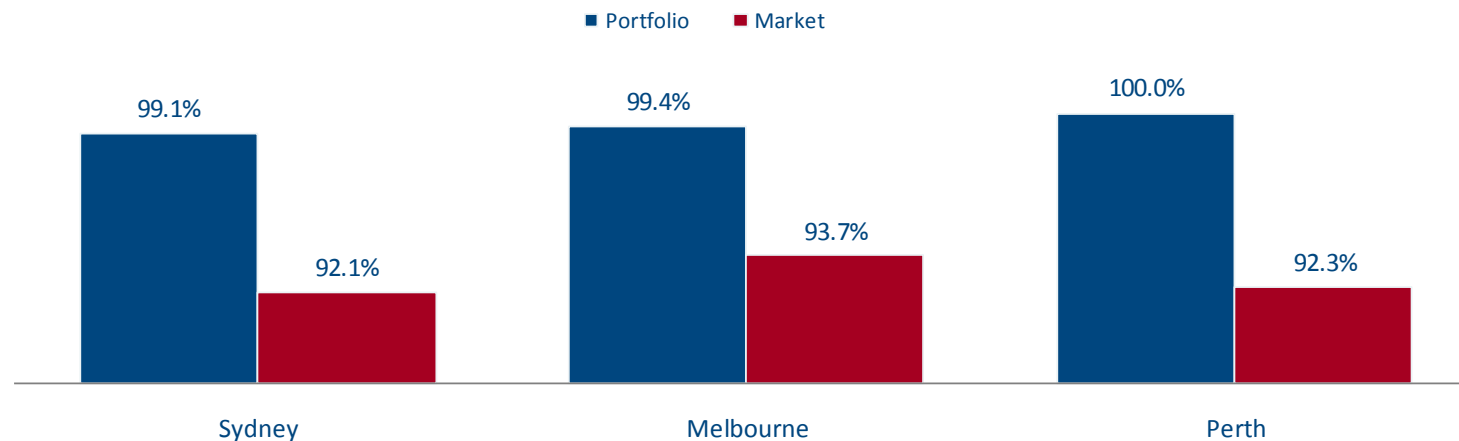


<sup>1</sup> Includes City Square

# Industry Leading Occupancy

- Portfolio is 99.3% occupied, well in excess of market average of 92.7%<sup>(1)</sup>
- Quality well-located office buildings
- Track record of maintaining high occupancy
- Strong tenant relationships

## Portfolio occupancy vs. market average



<sup>1</sup> Total vacancy in Sydney, Melbourne and Perth CBD office stock, Q2 2010. Source: Jones Lang LaSalle Market Research Q2, 2010.

# Property Profile

(Square feet in 000's)	Number of Properties	Leased %	Office	Retail	Leasable	Parking	Total	Owned Interest %	Leasable Own %	Total Own %
<b>SYDNEY</b>										
Darling Park Complex	1	97.7%	1,203	–	1,203	82	1,285	30%	361	386
Macquarie Bank Building	1	100.0%	355	–	355	36	391	100%	355	391
E&Y Centre Sydney <sup>(1)</sup>	1	100.0%	732	–	732	55	787	50%	366	394
IAG House	1	100.0%	417	–	417	11	428	50%	209	214
KPMG Tower	1	100.0%	301	–	301	15	316	50%	151	158
American Express House <sup>(1)</sup>	1	100.0%	161	–	161	10	171	100%	161	171
World Square Retail and Car Park	1	98.3%	–	174	174	74	248	50%	87	124
ATO World Square	1	100.0%	248	–	248	29	277	50%	124	139
NAB House	1	99.1%	430	–	430	31	461	25%	108	115
King Street Wharf Retail	1	100.0%	–	61	61	–	61	100%	61	61
	<b>10</b>	<b>99.1%</b>	<b>3,847</b>	<b>235</b>	<b>4,082</b>	<b>343</b>	<b>4,425</b>		<b>1,983</b>	<b>2,153</b>
<b>MELBOURNE</b>										
Southern Cross East <sup>(2)</sup>	1	100.0%	864	–	864	133	997	100%	864	997
Southern Cross West	1	99.2%	509	–	509	–	509	50%	255	255
Bourke Place	1	98.7%	704	–	704	106	810	43%	303	348
Defence Plaza <sup>(1)</sup>	1	100.0%	205	–	205	9	214	100%	205	214
	<b>4</b>	<b>99.4%</b>	<b>2,282</b>	<b>–</b>	<b>2,282</b>	<b>248</b>	<b>2,530</b>		<b>1,627</b>	<b>1,814</b>
<b>PERTH</b>										
Bishops See South Tower	1	100.0%	192	–	192	14	206	50%	96	103
<b>TOTAL OFFICE - OPERATING</b>	<b>15</b>	<b>99.3%</b>	<b>6,321</b>	<b>235</b>	<b>6,556</b>	<b>605</b>	<b>7,161</b>		<b>3,706</b>	<b>4,070</b>
City Square – Perth (Development)	1	72.0%	926	–	926	46	972	100%	926	972
<b>TOTAL - ALL</b>	<b>16</b>	<b>–</b>	<b>7,247</b>	<b>235</b>	<b>7,482</b>	<b>651</b>	<b>8,133</b>		<b>4,632</b>	<b>5,042</b>

<sup>1</sup> Property held through the Prime Property Fund. BPO will own a 68% economic interest in the Prime Property Fund.

<sup>2</sup> 25% of the property is held through the Prime Property Fund and 75% is held directly by BAM. BPO will own an effective 92% economic interest in the property.

# Total Portfolio



## STATISTICS *(sq. ft. in 000's)*

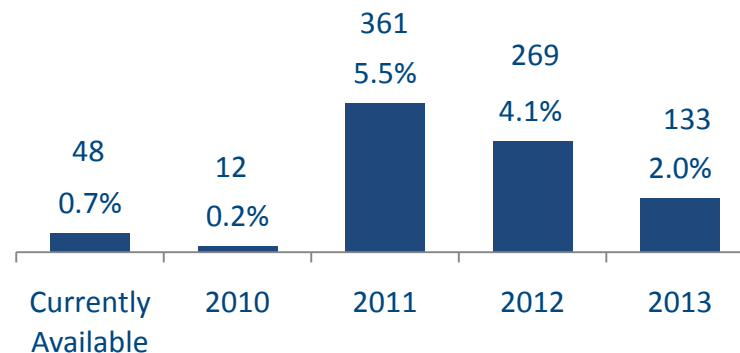
Operating properties	15
Total sq. ft.	7,161
Leasable sq. ft.	6,556
Leasable sq. ft. at ownership	3,706
Portfolio vacancy	0.7%
Market vacancy (national average)	7.3%

Pictured Above: Sydney Harbor

## VACANCY / ROLLOVER EXPOSURE

*(000's sq. ft. and % of Total Portfolio)<sup>(1)</sup>*

*Average Lease Life of 8 years*



(1) Excludes property under development

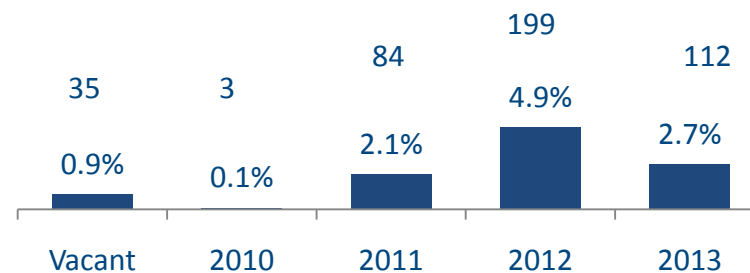
# Sydney



## VACANCY / ROLLOVER EXPOSURE

(000's sq. ft. and % of Sydney Portfolio)

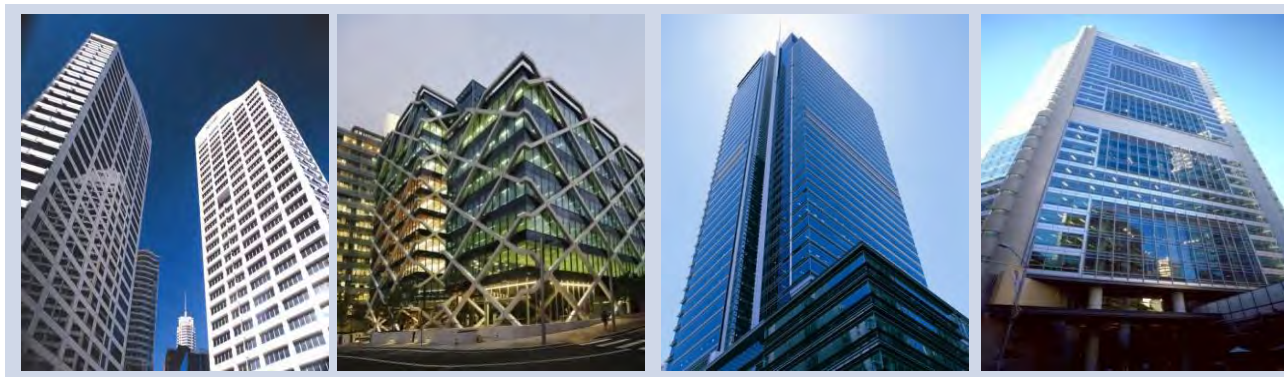
Average Lease Life of 8 years



## STATISTICS (sq. ft. in 000's)

Operating properties	10
Total sq. ft	4,425
Leasable sq. ft.	4,082
Leasable sq. ft. at ownership	1,983
Portfolio vacancy	0.9%
Market vacancy	7.9%

# Sydney



<i>(sq. ft. in 000's)</i>	<b>Darling Park Complex</b>	<b>Macquarie Bank Building</b>	<b>E&amp;Y Centre Sydney</b>	<b>IAG House</b>
Office sq. ft	1,203	355	732	417
Retail sq. ft.	–	–	–	–
Total leasable sq. ft.	1,203	355	732	417
Parking sq. ft.	82	36	55	11
Total sq. ft.	1,285	391	787	428
Ownership %	30%	100%	50%	50%
Leasable sq. ft. at ownership	361	355	366	209
Vacancy	2.3%	0.0%	0.0%	0.0%

# Sydney



<i>(sq. ft. in 000's)</i>	<b>KPMG Tower</b>	<b>American Express House</b>	<b>World Square Retail</b>	<b>ATO World Square</b>
Office sq. ft.	301	161	—	248
Retail sq. ft.	—	—	174	—
Total leasable sq. ft.	301	161	174	248
Parking sq. ft.	15	10	74	29
Total sq. ft.	316	171	248	277
Ownership %	50%	100%	50%	50%
Leasable sq. ft. at ownership	151	161	87	124
Vacancy	0.0%	0.0%	1.7%	0.0%

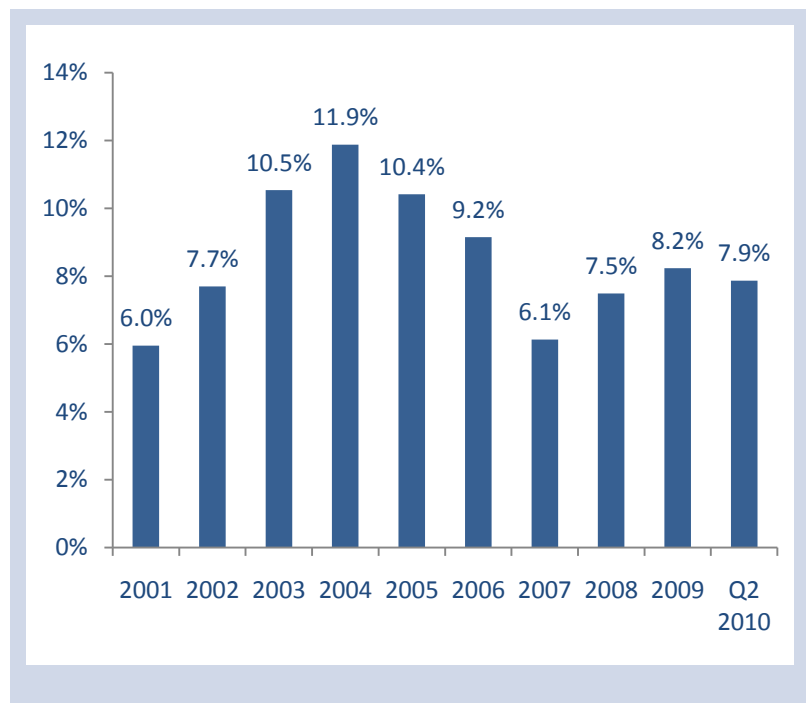
# Sydney



<i>(sq. ft. in 000's)</i>	<b>NAB House</b>	<b>King Street Wharf Retail</b>
Office sq. ft	430	–
Retail sq. ft.	–	61
Total leasable sq. ft.	430	61
Parking sq. ft.	31	–
Total sq. ft.	461	61
Ownership %	25%	100%
Leasable sq. ft. at ownership	108	61
Vacancy	0.9%	0.0%

# Sydney Market

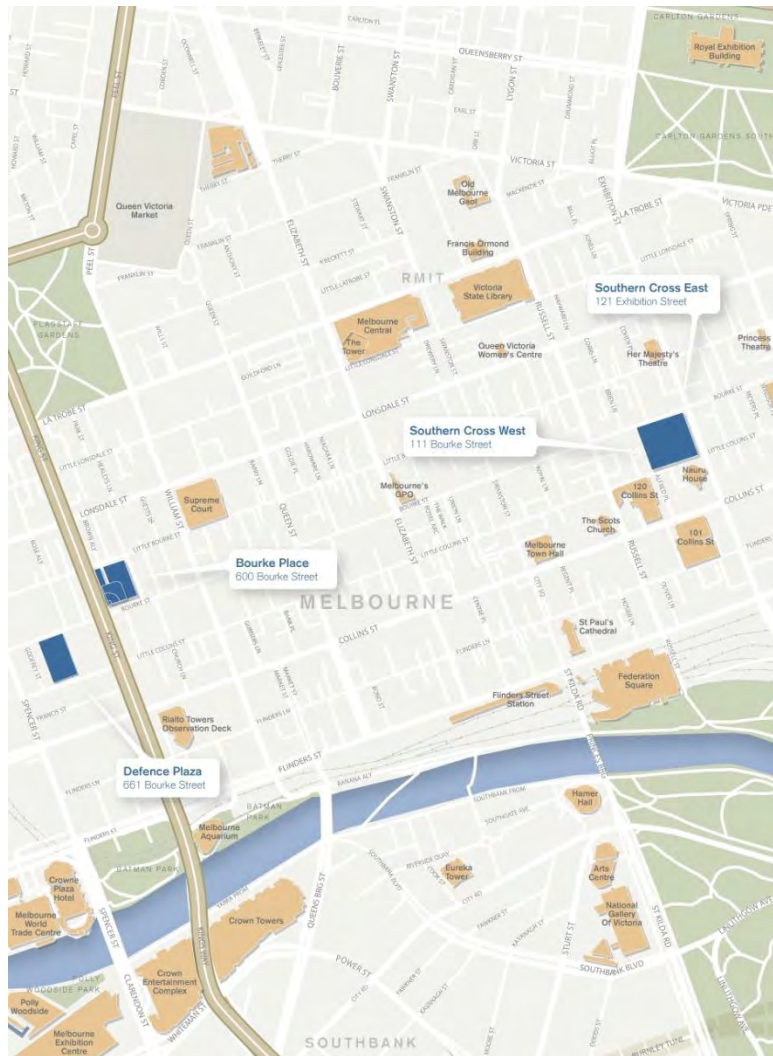
## Market Vacancy



## Market Characteristics

- CBD market size is 51.4 million sq. ft. with 1.9 million sq. ft. currently under construction
- The vacancy rate for all classes of office space in the CBD decreased from 8.0% in Q1 2010 to 7.9% in Q2 2010
- Overall vacancy rate for CBD Class “AA” and “A” buildings combined increased to 8.4% (2.3 million sq. ft.) at the end of Q2 2010 from 6.5% (1.7 million sq. ft.) at the end of Q1 2010, and up from 7.1% (1.9 million sq. ft.), at the end of Q4 2009
- Absorption for Q1 2010 in CBD Class “AA” and “A” offices was positive 0.2 million sq. ft.
- The increase in Class “AA” and “A” vacancy reflects the recent supply of new office stock. After a strong start to 2010, leasing demand softened slightly in Q2. Face rents stabilized over the quarter; however, effective rents increased as incentive levels declined

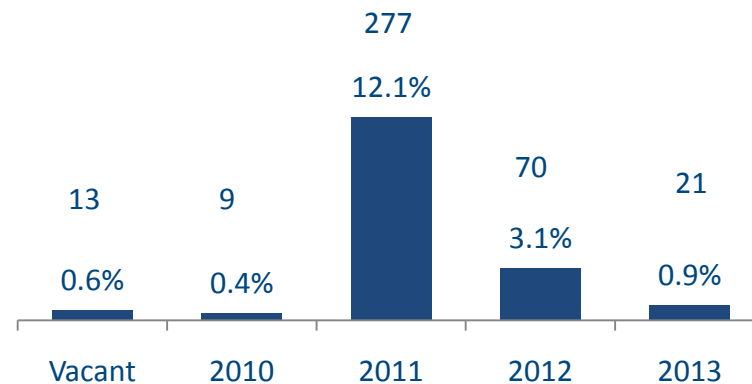
# Melbourne



## VACANCY / ROLLOVER EXPOSURE

(000's sq. ft. and % of Melbourne Portfolio)

Average Lease Life of 8 years



## STATISTICS (sq. ft. in 000's)

Operating properties	4
Total sq. ft	2,530
Leasable sq. ft.	2,282
Leasable sq. ft. at ownership	1,627
Portfolio vacancy	0.6%
Market vacancy	6.3%

# Melbourne



<i>(sq. ft. in 000's)</i>	<b>Southern Cross East</b>	<b>Southern Cross West</b>	<b>Bourke Place</b>	<b>Defence Plaza</b>
Office sq. ft	864	509	704	205
Retail sq. ft.	–	–	–	–
Total leasable sq. ft.	864	509	704	205
Parking sq. ft.	133	–	106	9
Total sq. ft.	997	509	810	214
Ownership %	100%	50%	43%	100%
Leasable sq. ft. at ownership	864	255	303	205
Vacancy	0.0%	0.8%	1.3%	0.0%

# Melbourne Market

## Market Vacancy



## Market Characteristics

- CBD market size is 45.2 million sq. ft. with 0.8 million sq. ft. currently under construction
- The vacancy rate for all classes of office space in the CBD remained stagnant from Q1 2010 to Q2 2010 at 6.3%
- Overall vacancy rate for CBD Class “AA” and “A” buildings combined decreased to 4.8% (1.2 million sq. ft.) at the end of Q2 2010 from 5.2% (1.3 million sq. ft.) at the end of Q1 2010, and down from 5.5% (1.4 million sq. ft.), at the end of Q4 2009
- Absorption for Q2 2010 in CBD Class “AA” and “A” offices was positive 0.1 million sq. ft.
- The Melbourne office market has emerged strongly post global financial crisis and vacancy has most likely peaked. Rental growth increased in the second half of 2009 and will continue to grow strongly through to 2015. A lack of contiguous development space has limited supply

# Perth



## VACANCY / ROLLOVER EXPOSURE

(000's sq. ft. and % of Perth Portfolio)

Average Lease Life of 8 years

0.0%	0.0%	0.0%	0.0%	0.0%
Vacant	2010	2011	2012	2013

## STATISTICS (sq. ft. in 000's) – Excluding City Square

Operating properties	1
Total sq. ft	206
Leasable sq. ft.	192
Leasable sq. ft. at ownership	96
Portfolio vacancy	0.0%
Market vacancy	7.7%

# Perth



<i>(sq. ft. in 000's)</i>	<b>City Square <sup>(1)</sup></b>	<b>Bishops See South Tower</b>
Office sq. ft.	926	192
Retail sq. ft.	–	–
Total leasable sq. ft.	926	192
Parking sq. ft.	46	14
Total sq. ft.	972	206
Ownership %	100%	50%
Leasable sq. ft. at ownership	926	96
Vacancy	N/A	0.0%

*(1) Currently under construction and 72% pre-leased*

# Perth Market

## Market Vacancy



## Market Characteristics

- CBD market size is 16.0 million sq. ft. with 1.2 million sq. ft. currently under construction
- The vacancy rate for all classes of office space in the CBD remained stagnant from Q1 2010 to Q2 2010 at 7.7%
- Overall vacancy rate for CBD Class “AA” and “A” buildings combined decreased marginally to 6.5% (0.53 million sq. ft.) at the end of Q2 2010 from 6.6% (0.52 million sq. ft.) at the end of Q1 2010, and down from 7.1% (0.56 million sq. ft.), at the end of Q4 2009
- Absorption for Q2 2010 in CBD Class “AA” and “A” offices was positive 0.01 million sq. ft.
- Perth’s office market made a strong start to 2010, with absorption levels higher than forecast. Stronger business confidence has seen increased take up. Leasing activity was buoyant and rents have remained stable. Vacancy is forecast to increase as new supply is delivered through to 2012



**BPO – Post Acquisition**

## Key Metrics of Strategic Plan<sup>(1)</sup>

- **International diversification** – BPO invested in office properties in United States, Canada and Australia
- **Quality portfolio** – 110 properties totaling 68 million square feet
- **High occupancy** – 95.2%
- **Low annual lease rollover** over next 3 years – annual average of 4.9%
- **Long average lease duration** – 7.3 years
- **Quality tenant base** – average tenant “A” rated<sup>(2)</sup>
- **Internal growth** – average in-place net rent is 9% below current market
- **Development pipeline** – 15.6 million square foot development-ready pipeline



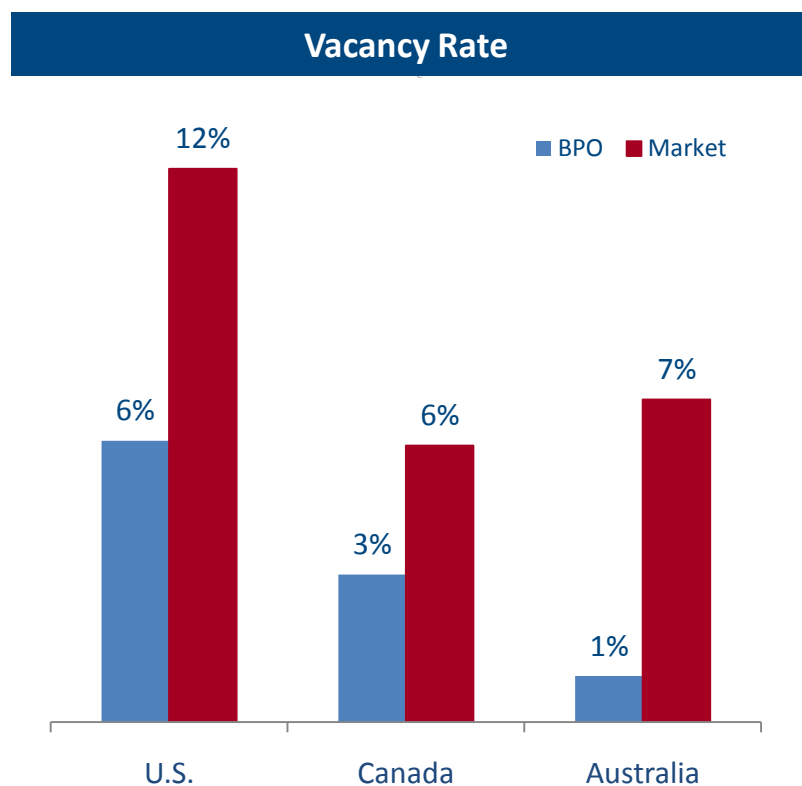
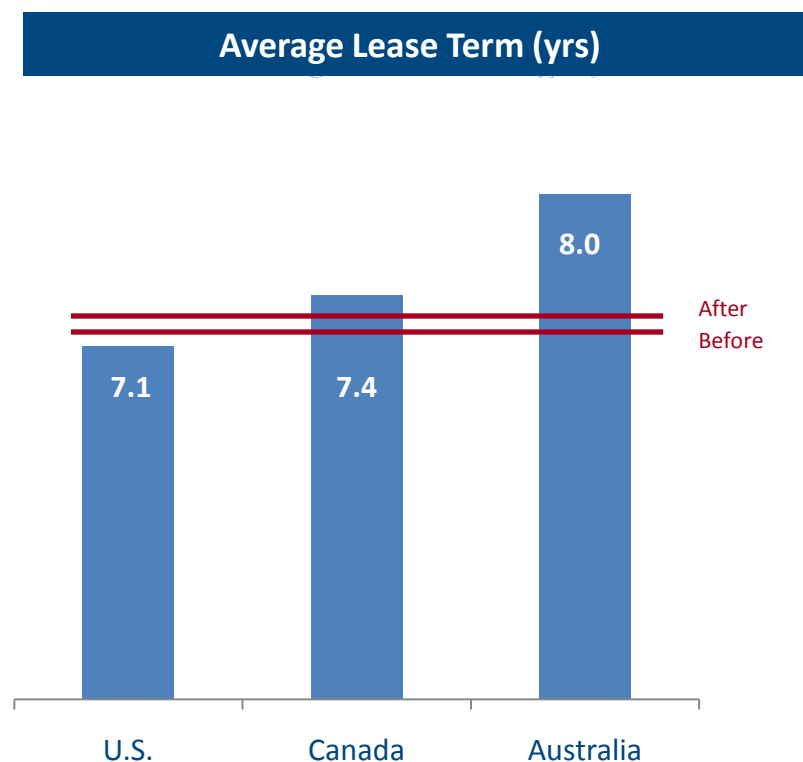
**KPMG Tower,  
Sydney**

<sup>(1)</sup> If fully implemented, excludes non-managed assets

<sup>(2)</sup> Among tenants that are credit-rated

# Improved Long-Term Lease Profile\*

Acquisition increases overall occupancy by 50 bps to 95.2% and average lease life from 7.2 years to 7.3 years

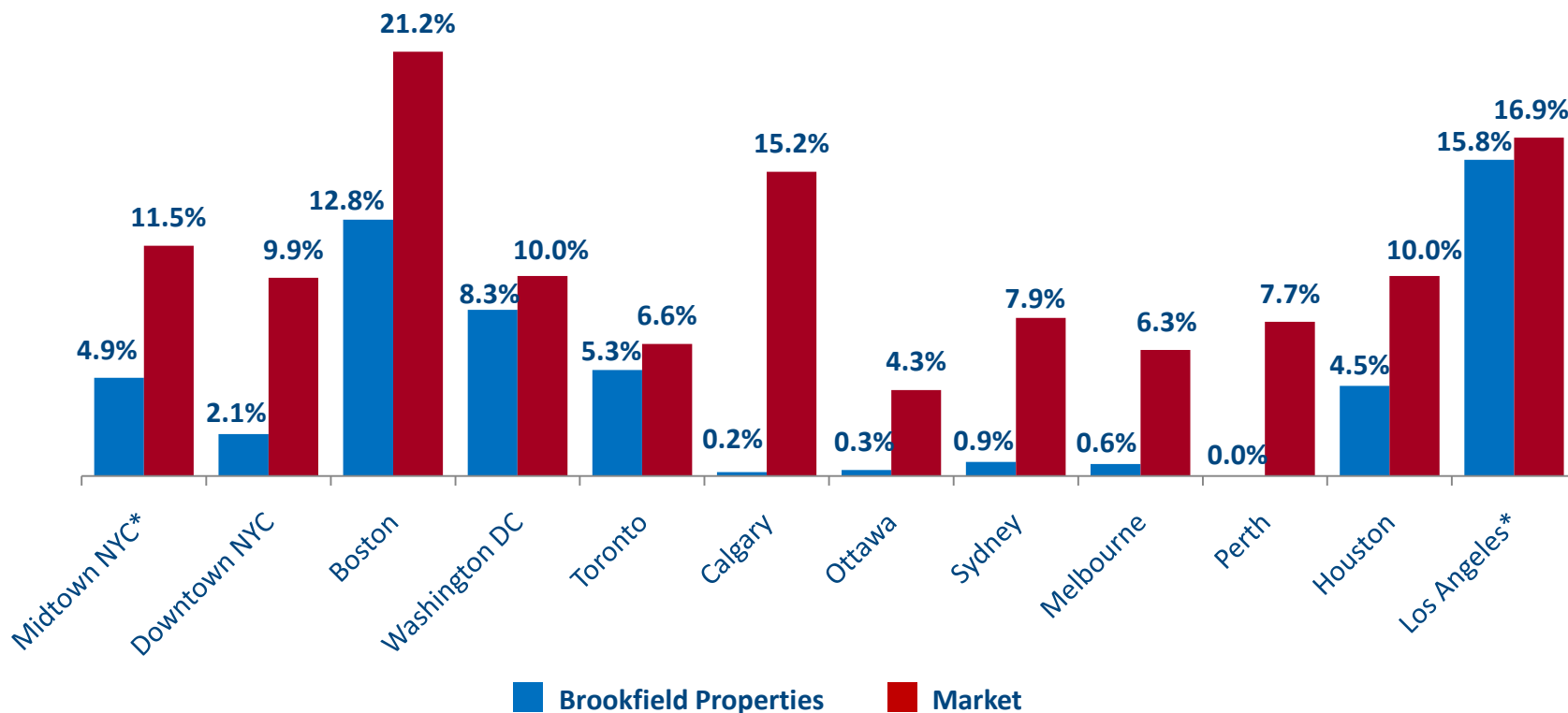


\*Excludes non-managed properties

# Industry-Leading Occupancy Rates

Pro-active leasing strategy produced 3.6 million sq. ft. of leases in the US and Canada in the first half of 2010. The current managed-portfolio occupancy rate is 95.2%

Vacancy Rates by Market

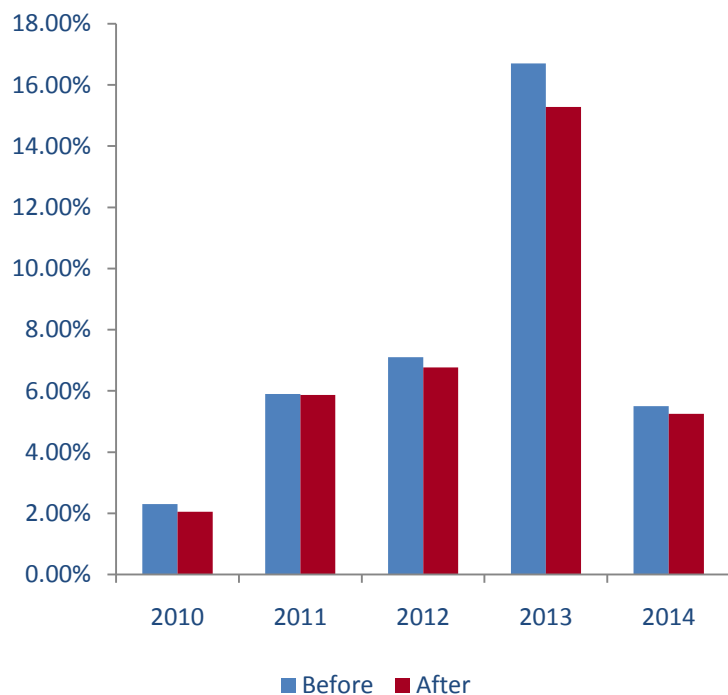


\* Excludes non-managed properties

# Reduced Rollover Profile

Reduction in 2010-2014 rollover profile reduces risk and ensures continuity of cashflow and low capital expenditures and leasing costs

**5-Year Rollover Profile**



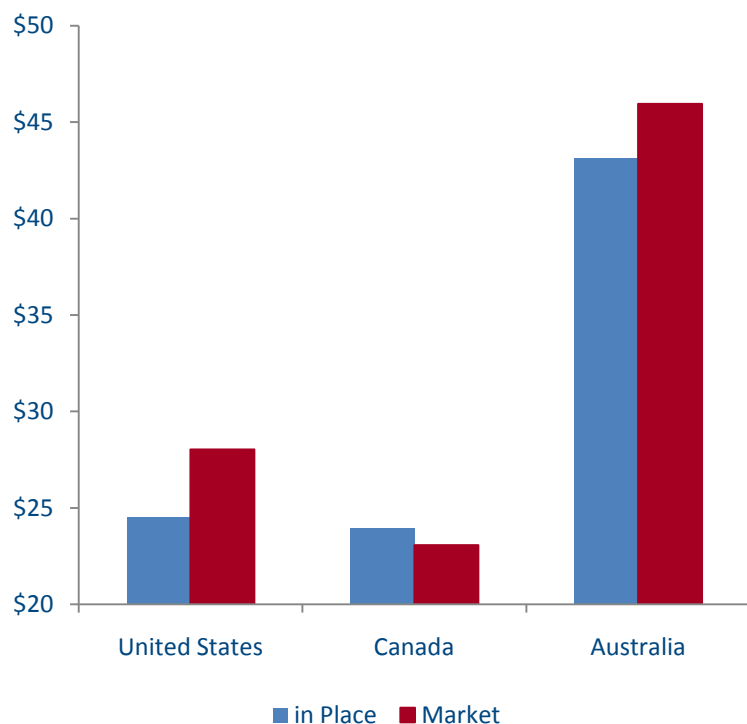
	Before		After	
000's Sq. Ft.				
<b>Vacant</b>	3,185	5.2%	3,233	4.8%
<b>2010</b>	1,370	2.3%	1,382	2.1%
<b>2011</b>	3,587	5.9%	3,948	5.9%
<b>2012</b>	4,288	7.1%	4,557	6.8%
<b>2013</b>	10,157	16.7%	10,289	15.3%
<b>2014</b>	3,315	5.5%	3,535	5.3%
<b>Total</b>	22,717	37.5%	23,711	36.7%
<b>Portfolio</b>	60,764		67,320	

*Excludes developments and non-managed properties*

# Market Rent Upside

Average in-place rents across the portfolio are 9% lower than comparable market rents, representing a mark-to-market opportunity for new leases

**Rents By Market**



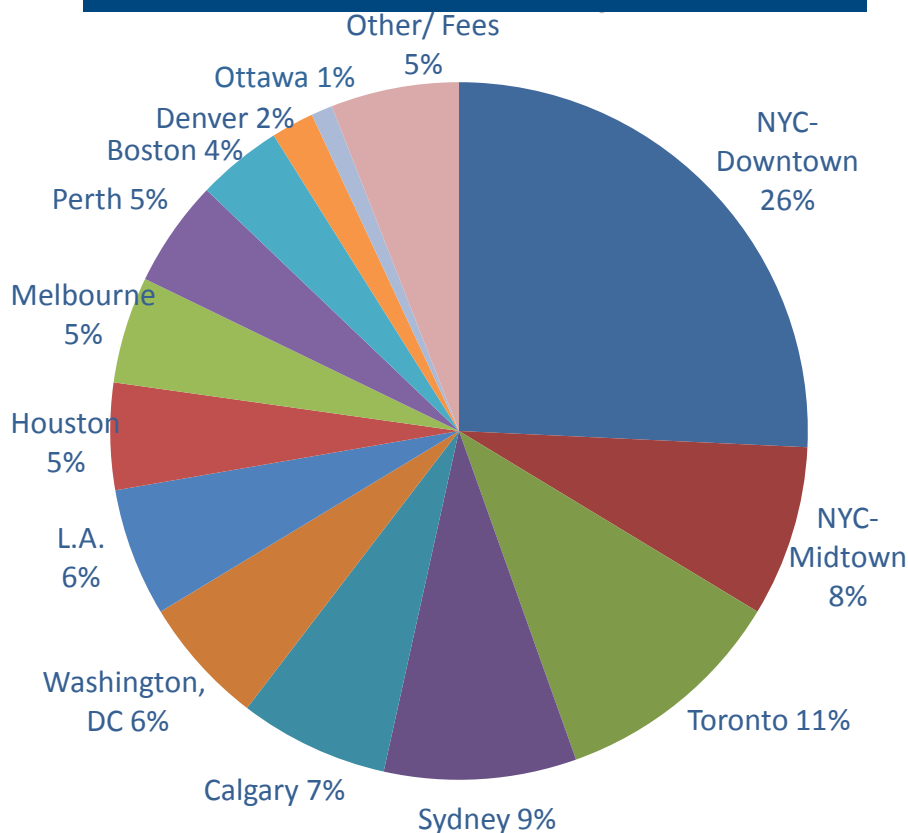
(US\$)	In-Place Net Rent	Market Net Rent	Upside %	% Leases Rolling (2010-12)
<b>United States</b>	\$ 24.52	\$28.03	14%	16%
<b>Canada</b>	23.93	23.06	(4)%	14%
<b>Australia</b>	43.11	45.94	7%	10%
<b>Total</b>	\$ 26.16	\$28.46	9%	15%

*Excludes developments and non-managed properties*

# Market Focus <sup>(1)</sup>

Our primary markets have resilient economies that produce stable demand for office space. Focus is on financial services, government and energy sector tenant markets

**Market Distribution by NOI**



<i>(Sq.ft. in 000's)</i>	<b>SQ. FT.</b>	<b>%</b>	<b>% of NOI</b>
NYC - Downtown	14,004	18%	26%
NYC – Midtown	4,438	6%	8%
Toronto	10,710	14%	11%
Sydney	4,425	6%	9%
Calgary	6,912	9%	7%
Washington, DC	7,256	9%	6%
Los Angeles	5,686	7%	6%
Houston	9,118	12%	5%
Melbourne	2,530	3%	5%
Perth	1,178	2%	5%
Boston	2,266	3%	4%
Denver	1,832	2%	2%
Ottawa	2,777	4%	1%
Other & Fees	4,689	5%	5%
<b>Total</b>	<b>77,821</b>	<b>100%</b>	<b>100%</b>

<sup>(1)</sup> Proforma, includes City Square

## Diversified Tenant Exposures

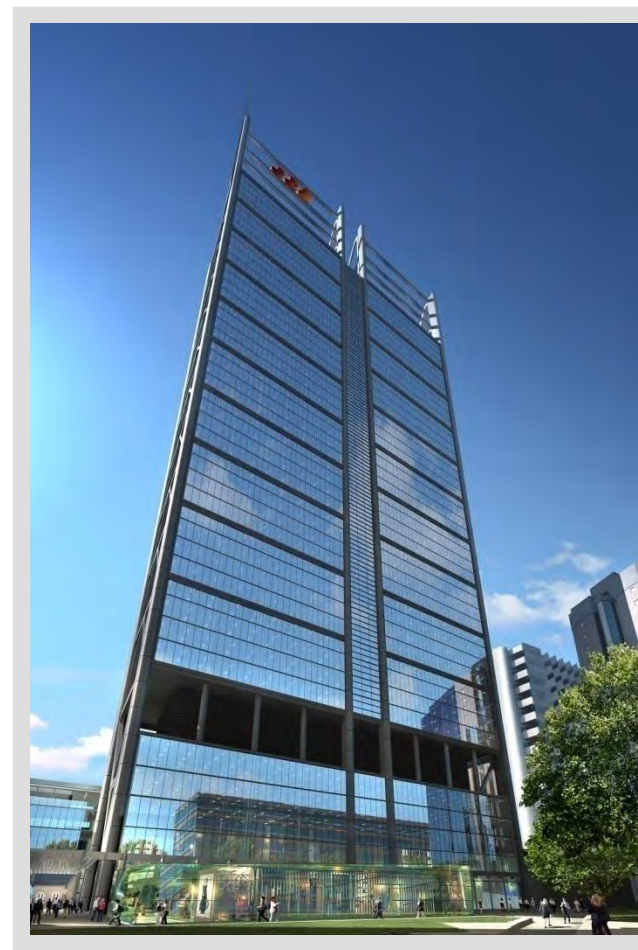
Further expands relationships with key users of space in North America who also have operations in Australia

Tenant	Location	Sq. Ft.	Expiry	Credit <sup>(1)</sup>
Government	All markets	5,293,000	Various	AAA
Bank of America/Merrill Lynch	New York, Toronto, Denver, LA	4,923,000	2013	A
Chevron U.S.A.	Houston	1,742,000	2017	AA
Wells Fargo/Wachovia	New York	1,439,000	2015	AA
CIBC World Markets	New York, Toronto, Calgary	1,420,000	2032	A+
RBC Financial Group	Vancouver, Toronto, Calgary, NY, LA, Minn.	1,316,000	2020	AA-
Kellogg, Brown & Root, LLC	Houston	1,214,000	2030	N/R
Bank of Montreal	Toronto, Calgary	1,147,000	2018	A+
Suncor Energy	Calgary	1,015,000	2028	BBB+
JPMorgan Chase	NY, Denver, Houston, LA	952,000	2021	A+
Goldman Sachs	New York	896,000	2012	A
BHP Billiton	Perth	678,000	2027	A+

<sup>(1)</sup> Source: Standard & Poors, Moody's or DBRS

## Premier Developer

- Development pipeline of 15.6 million sq. ft.
- One current active construction, City Square in Perth (926,000 sq. ft.), is 72% pre-leased
- Remaining pipeline at low-cost basis of ~ \$44 per sq. ft.:
  - Minimal ongoing capital expenditures required
  - Will build out when market conditions improve, leasing hurdles can be met, and return expectations of 20+% can be achieved
- Right of first offer to develop or purchase three Australian development sites, The Foundry in Melbourne, Bathurst Street in Sydney and Bishops See North Tower in Perth



City Square,  
Perth



**Acquisition Structure**

## Acquisition Structure

- BPO's interest in the Portfolio will be acquired through a Total Return Swap entitling BPO to the net cash flows and any changes in the value of the properties
  - This structure preserves the benefit of property-level financing and will allow for efficient transfer of this Portfolio at a future date into a different ownership entity, e.g. public vehicle or private fund in order to continue BPO's asset management strategy
  - BPO will be property manager for the portfolio and will make or approve all significant decisions relating to the properties, including refinancings and other decisions relating to the property debt
  - BPO will be responsible for additional capital requirements and will be entitled to any proceeds from refinancings from the properties
  - BPO will have an option to acquire the properties at anytime



**Additional Information**

## Sustainability and Corporate Citizenship

- We are a member of the U.S., Canadian and Australian Green Building Councils
- We currently have 12 LEED certifications in our North American office portfolio and 8 Australian office properties have achieved a Green Star rating of 4, 5 or 6
- We have pledged to build all future developments to a minimum LEED Gold or Green Star standard
- 72% of U.S. properties have earned the EPA's ENERGY STAR award and 100% of Canadian properties have achieved BOMA BEST (Building Environmental Standards)
- 79% of Australian office portfolio has achieved a NABERS Energy Rating of 4 or better
- We are a committed philanthropic partner and we encourage our employees to be active volunteers in the communities in which we operate



Brookfield employees in Toronto  
volunteer with Habitat for Humanity

# Green Certified Properties & Office Spaces

## LEED (US & Canada)

- 1225 Connecticut Ave., Washington, DC - Platinum
- Bay Adelaide Centre, Toronto – Gold
- Bankers Court, Calgary – Gold
- Republic Plaza, Denver – Gold
- 53 State St., Boston – Gold
- 75 State St., Boston – Gold
- 701 9th St., Washington, DC – Gold
- One Reston Crescent, Northern Virginia - Gold
- RBC Plaza, Minneapolis - Gold
- 33 South Sixth St., Minneapolis – Silver
- BPO's Los Angeles regional office - Gold
- BPO's Washington D.C. regional office – Gold

## ENERGY STAR (US)

- Two properties in NYC
- Two properties in Boston
- Nine properties in Greater DC
- Nine properties in Houston
- Four properties in Greater LA
- One property in Denver
- Two properties in Minneapolis

## Green Rating (Australia)

- Maquarie Bank Building, Sydney – 6-Star
- IAG House, Sydney – 5-Star
- Bishops See South, Perth – 5-Star
- City Square, Perth – 5-Star \*
- Southern Cross West, Melbourne – 5-Star
- NAB House, Sydney – 4-Star \*
- AMEX House, Sydney – 4-Star

## NABERS Energy Rating (Australia)

- Maquarie Bank Building, Sydney – 5-Star \*
- KPMG Tower, Sydney – 5-Star
- City Square, Perth – 5-Star \*
- ATO World Square, Sydney – 5-Star
- Darling Park 2, Sydney – 5-Star
- Darling Park 1, Sydney – 4.5-Star \*
- IAG House, Sydney – 4.5-Star \*
- E&Y Centre, Sydney – 5-Star
- Southern Cross East & West, Melbourne – 4.5-Star \*
- NAB House, Sydney – 4-Star \*
- AMEX House, Sydney – 4-Star
- Bourke Plaza Trust, Melbourne – 2-Star

## BOMA Building Environmental Standards (Canada)

- Entire BPO portfolio

# Senior Management Team

Name	Position	Phone
Ric Clark	President & CEO	(212) 417-7063
Bryan Davis	CFO	(212) 417-7166
Dennis Friedrich	President & CEO, U.S. Commercial Operations	(212) 417-7032
Tom Farley	CEO, Canadian Commercial Operations CEO, Australia Commercial Operations <sup>(1)</sup>	(416) 369-2706
Jan Sucharda	President & COO, Canadian Commercial Operations	(416) 369-6095
Alan Norris	President & CEO, Residential Development Operations	(403) 231-8905
Melissa Coley	Vice President, Investor Relations	(212) 417-7215

<sup>(1)</sup> Upon closing for a transitional period

# Analyst Coverage

COMPANY	NAME	PHONE	NAME	PHONE
<b>BMO Nesbitt Burns</b>	Karine MacIndoe	(416) 359-4269	Garreth MacRae	(416) 359-6769
<b>Canaccord Adams</b>	Shant Poladian	(416) 869-6595	Yashwant Sankpal	(416) 869-3643
<b>CIBC World Markets</b>	Alex Avery	(416) 594-8179		
<b>Citigroup</b>	Michael Bilerman	(212) 816-1383	Josh Attie	(212) 816-1685
<b>Credit Suisse</b>	Andrew Rosivach	(415) 249-7942		
<b>Cowan &amp; Company</b>	Michael Gorman	(646) 562-1381		
<b>Deutsche Bank</b>	John Perry	(212) 250-4912	Vincent Chao	(212) 250-6799
<b>Goldman Sachs</b>	Jay Habermann	(917) 343-4260	Sloan Bohlen	(212) 902-2796
<b>Green Street Advisors</b>	John Stewart	(949) 640-8780	Michael Knott	(949) 640-8780
<b>ISI Group</b>	Steve Sakwa	(212) 446-9462	Ian Weissman	(212) 446 -9461
<b>JP Morgan</b>	Anthony Paolone	(212) 622-6682	Joseph Dazio	(212) 622-6416
<b>National Bank Financial</b>	Jimmy Shan	(416) 869-8025		
<b>RBC Capital Markets</b>	Neil Downey	(416) 842-7835	Tyler Bos	(416) 842-4123
<b>Scotia Capital Markets</b>	Mario Saric	(416) 863-7824		
<b>Stifel Nicolaus</b>	John Guinee	(443) 224-1307	Erin Aslakson	(443) 224-1350
<b>TD Newcrest</b>	Sam Damiani	(416) 983-9640	Maurice Choy	(416) 983-4406
<b>UBS</b>	Ross Nussbaum	(212) 713-2484		

**Brookfield**